

LALA MUSTAFAZADA

Motivated and Experience-Driven Business Development Specialist

I am a highly motivated and continuously self-improving Business Development Specialist. By applying strategic thinking and operational decision-making skills, I contribute to optimizing the company's logistics and supply chain processes. Effective team collaboration, strong communication skills, and the ability to find solutions in challenging situations are among my key professional strengths.



Contact

📞 | 070-493-39-67

✉️ | mustafazadelale3@gmail.com

🖱️ | www.linkedin.com/in/lale-mustafazade-a3225332a

📍 | Baku, Azerbaijan

● Education

Sumgayit Music College –
Piano, 2015–2019

Orient Academy – IT Business
Analyst, 2024–2025 (Certificate)

● Languages

- **Azerbaijani: Fluent**
- **English: Intermediate**
- **Russian: Intermediate**

● Work Experience

Business Development Specialist – Ceylan Distribution

December 22, 2025 – Present

- Managed and optimized the company's logistics processes
- Ensured timely procurement and supply of materials
- Oversaw fuel and amortization services efficiently
- Collaborated effectively with team members and maintained high communication standards
- Demonstrated operational decision-making skills and problem-solving in high-risk situations

Professional Summary

Motivated and results-driven Business Development Specialist with proven experience in managing logistics and supply chain processes. Skilled in team collaboration, effective communication, working in fast-paced environments, and finding solutions in challenging situations. Committed to contributing to the optimization and growth of company operations.

Skills

- Technical: Excel, PowerPoint, Bizagi, Jira, SQL, Postman
- Soft Skills: Teamwork, Communication, Operational Decision-Making, Motivation, Risk Management
- Projects: Facial Recognition Payment System – gathering and analyzing business requirements